

# The Benefits of Customer Experience Automation

How it improves service and increases efficiency

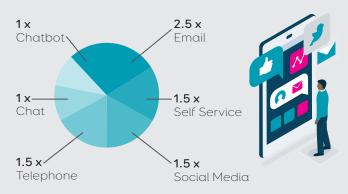
### Consumers are contacting brands more

# compared to 5 years ago...



### Contact across multiple channels...

On average 9 x contacts per person, per month:

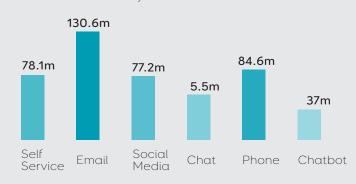


# £1.227 billion - the monthly cost to brands..

# On more and more channels...

### Across the UK Adult Population...

463.5 million monthly contacts from 52.4m UK adults1:

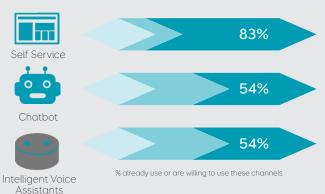


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|-----------------------------------|--------------|----------|--------------|----------|-----------|------------|
| Channel                           | Self Service | Email    | Social Media | Chat     | Telephone | Chatbot    |
| Cost per Interaction <sup>2</sup> | Negligible   | £3.37    | £3.07        | £3.82    | £4.00     | Negligible |
| Monthly Total                     | n/a          | £440.44m | £236.98m     | £211.99m | £338.31m  | n/a        |

Reducing routine contacts by 10% would save over £122 million monthly ...that's £1.46 billion per year!

# Consumers are happy to help themselves...

They want to use automated options for faster answers:





The Eptica CX Automation Study is based on research carried out with 1,000 UK consumers in September 2018.